A Cost Comparison between ExpressO, US Mail and FedEx

Scenario 1: One 75-page article is delivered to 30 law reviews, and ExpressO makes all electronic deliveries.

	ExpressO	Mail (U.S. Post)	Fed Ex
Time	10 minutes	4 hours	4hours
Cost			
Photocopies/Printing	\$ 0	\$ 56	\$ 56
Delivery	\$60	\$115	\$300
Administrative Time	\$ 4	\$100	\$100
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Total Costs	\$64	\$271	\$456

Express O is <u>four</u> times less expensive than US Mail and <u>seven</u> times less expensive than FedEx

Scenario 2: One 75-page article is delivered to 30 law reviews, and ExpressO makes 25 electronic deliveries and 5 print deliveries.

	ExpressO	Mail (U.S. Post)	Fed Ex
Time	10 minutes	4 hours	4hours
Cost			
Photocopies/Printing	\$ 0	\$ 56	\$ 56
Delivery	\$83	\$115	\$300
Administrative Time	\$ 4	\$100	\$100
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Total Costs	\$87	\$271	\$456

Express O is three times less expensive than US Mail and five times less expensive than FedEx

